

## in a sentence, what's the problem?

|                       |                          |
|-----------------------|--------------------------|
| from my point of view | from their point of view |
| my data               | their data               |

**"facts"**

## what have we each contributed?

|    |      |
|----|------|
| me | them |
|----|------|

**contribution**

## intentions & impact

|                      |                                |
|----------------------|--------------------------------|
| why did I do that?   | why might they have done that? |
| what impact on them? | what impact on me?             |

**impact**

what feelings are present...

for me

for them

feelings

what does this situation say...

about me

about them

identity

what are my purposes in this conversation?

circle the purposes in your control

purposes