



# stacy lennon

Stacy has over twenty years of experience as a negotiation advisor, coach, and trainer for clients in North America, Europe, Asia, the Middle East, and sub-Saharan Africa.

Stacy's consulting work focuses on helping clients more clearly and explicitly link thought, action, and results, whether the client's goal is to manage a multilateral negotiation, align internal stakeholders, create a successful joint venture, increase sales, better manage a struggling team, or improve a relationship with a crucial supplier, customer, partner, or stakeholder.

A partial client list includes Alcatel-Lucent, Applied Materials, BAE, Bank of America, Boeing, Capital One, Centerbridge, Chevron, General Mills, Genentech, Intel, Marsh & McLennan, Merck, Microsoft, Oaktree Capital, Pixar, Raytheon, Union Pacific, Foreign Service Institute, Federal Reserve, US Postal Service, World Health Organization, World Bank, Singapore Police Force, Big Brothers Big Sisters of America, Partnership Initiatives in Niger Delta, Phillips Academy, The Nature Conservancy, and the YMCA.

In the late 1990's Stacy served on the teaching team of the Harvard Law School (HLS) Negotiation Workshop and for several years thereafter was a facilitator in the HLS Program of Instruction for Lawyers. She has since taught as a Guest Lecturer at Johns Hopkins School of Advanced International Studies and as an Adjunct Professor at Georgetown University Law Center and University of Massachusetts-Boston. Currently, Stacy teaches graduate-level negotiation and leadership classes at the Tufts Gordon Institute.

Stacy holds a master's degree in international relations from The Fletcher School at Tufts University, and Master of City Planning and Bachelor of Science degrees from the Massachusetts Institute of Technology.

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