



# michele gravelle

Michele is a senior consultant with Triad Consulting Group, where she applies her 30 years of experience to helping professionals manage their most difficult conversations, build and repair strategic relationships, navigate through organizational changes and manage challenging team dynamics.

Michele's clients include Blue Cross Blue Shield, Capital One, CocaCola, Colgate Palmolive, Merck Pharmaceuticals, NASA, Prudential and the U.S. Postal Service. She has facilitated executive education programs at the Harvard Negotiation Institute and Boston University's Corporate Education Group.

Prior to working with Triad, Michele was the Director of Corporate Education at Vantage Partners, a consulting firm affiliated with the Harvard Negotiation Project. At Vantage, Michele partnered with thought leaders in the field of negotiation and relationship management to build a successful corporate education practice.

Before joining Vantage, Michele was the National Director of Training at J. Walter Thompson, the oldest advertising agency in the United States. While at JWT, she developed ground-breaking training courses that redefined skills training in the consumer products industry.

Michele is a contributing author to *Enlightened Power: How Women are Transforming the Path to Leadership* (Jossey-Bass 2005). Michele holds a Masters in Psychology, which comes in handy when dealing with the complexities of human dynamics. She is an active and enthusiastic board member of the Children's Literacy Foundation, a non-profit organization dedicated to inspiring a love of reading and writing among low-income, at-risk and rural children in New Hampshire and Vermont.

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