



elaine lin hering

Elaine is a Principal and Managing Partner of Triad Consulting Group, where she works with clients to diagnose challenges, design solutions, and deliver programs to build management capacity in negotiation, influence and conflict management skills.

She has facilitated executive education programs at the Harvard Negotiation Institute, taught conflict management at the Tufts Gordon Institute on Leadership at the School of Engineering, and served as the Advanced Training Director for the Harvard Mediation Program. She has worked with coal miners at BHP Billiton, micro-finance organizers in East Africa, mental health professionals in China, and senior leadership at the US Department of Commerce. Her representative clients include BAE, Capital One, Harvard School of Public Health, IBM, Merck, Shell, Sun Life Financial, United States Postal Service, and the Red Cross. She has been an invited speaker at conferences ranging from the World Business Dialogue in Germany to the Auschwitz Institute on Peace and Reconciliation.

Prior to joining Triad, Elaine taught negotiation and mediation at Monash Law School in Melbourne, Australia and was a Senior Consultant for Conflict Management Australasia, helping them expand their practice in the region.

Elaine is a graduate of Harvard Law School and the University of California Berkeley, where she studied Political Science and Music, and Sino-American Relations at Peking University in Beijing. As a facilitator, Elaine draws upon the lessons she learned from working with elderly, low-income and disabled populations and from teaching piano to children under the age of 12.

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