



# stevenson carlebach

Stevenson is a consultant with Triad Consulting Group and brings a wealth of experience to helping individuals and organizations function more efficiently through improved communication and problem solving. He specializes in teaching Influence, Difficult Conversations™, Negotiation and Leadership. He has a special interest in understanding the hard science behind “soft” skills.

Stevenson is associate faculty at Harvard Law School’s Program on Negotiation (PON) where he teaches Mediation and Conflict Resolution. It was at PON that Stevenson first began working with Doug Stone, Sheila Heen and Bruce Patton as they were working on the book, *Difficult Conversations*. Rumors that his difficult behavior inspired the authors to write certain sections of the book are greatly exaggerated. Stevenson was also adjunct professor teaching Negotiation at the Georgetown School of Law. Before coming into the field of conflict resolution, Stevenson was associate professor and chair of the theater department at Connecticut College. There he was awarded outstanding teacher of the year by the Student Government Association. At Conn College he founded the Holleran Center for Community Action and Public Policy, a multidisciplinary academic center that advances service learning, research and community collaboration.

In the private sector his work focuses on strategic relationship management for corporations such as Capital One, Merck, Goldman Sachs, The Cambridge Group, IBM, PWC, MathWorks, Millennium Pharmaceuticals and Deutsche Bank. Stevenson has worked with Fortune 500 companies both in the US and abroad. In the public sector, he has worked with the Ministries of Education in Israel and Argentina on bringing conflict resolution to schools in those countries. He has also taught negotiation and difficult conversations at UNAIDS in Geneva.

Stevenson is a graduate of Tufts University where he majored in classics and the Boston University School for the Arts where he received his Masters of Fine Arts in Directing. With six children (including twins) Stevenson hopes that he will learn to practice at home what he teaches on the road.

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