



monica parker

Monica is a consultant with Triad Consulting Group and has served as a Lecturer on Law at Harvard Law School teaching the negotiation course for law students. She also was a member of the teaching team for the executive version of the course at the Program of Instruction for Lawyers at Harvard Law.

In her consulting practice, Monica provides negotiation and communication training for a variety of clients. She has conducted workshops for Goldman Sachs, IBM, and Deloitte & Touche, among others. Participants ranged from recently promoted senior tax managers facing greater client contact to financial institution executives dealing with changing culture due to a merger.

Monica has a B.A. in English and American Literature from Harvard College and a J.D. from Harvard Law School. She practiced law for five years at a large firm and a boutique law firm in Atlanta, GA. Prior to law school, Monica developed film scripts for Spike Lee at 40 Acres and A Mule Filmworks.

Monica is the author of *What It Takes: How Women of Color Can Thrive Within the Practice of Law* (American Bar Association) and *The Unhappy Lawyer: A Roadmap to Finding Meaningful Work Outside of the Law* (Sourcebooks).

Monica can be reached at parker@diffcon.com.